

# WE APPRECIATE YOUR REFERRALS



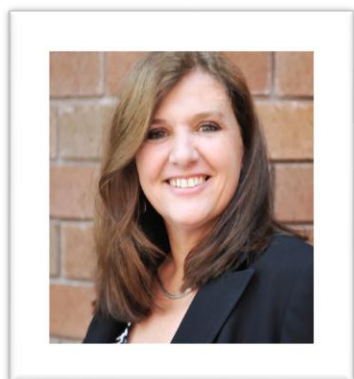
## ***Shaw, Moses, Mendenhall Insurance Agency “Help Our Community” Referral Program***

Your referrals mean the world to us. We work hard to earn each referral with great service and appreciation for your business every day. As our way of saying thank you, we’re kicking off our new “Help Our Community” referral program. We love supporting the charitable efforts in our community, so we’ve tied referrals and charitable giving together. Here’s how it works:

Each time we receive a referral from you, your name is entered into our annual referral drawings. What qualifies as a referral? A referral is when we get a call for a quote from someone saying you referred them to us.

- **For every referral we receive we will donate \$10 to the South Pasadena Tournament of Roses.**
- For our annual drawing, it’s all about you.
  - The annual prize is 4 Dodger Tickets behind home in the Loge section with Preferred Parking and access to the Stadium Club.
  - Each referral you give us throughout the year equals one entry for our annual drawing.

That’s it. The person you refer doesn’t have to purchase a policy just obtain a quote from us for your referral to count.



***“If you are happy with what we do for you, don’t keep us a secret”***

***Janet Madrigal  
Partner: Shaw, Moses, Mendenhall  
Life & Health Department,  
Wife, Mother, Grandmother of 6  
Head Decorator & President of the SPTOR***



South Pasadena Tournament of Roses Float is the oldest self-built float in the Rose Parade and struggles to make ends meet. Please help us keep this tradition alive.

2016 National Trophy Winner